

# **Case Study**



# IronGate Private Security, Inc. - Enhancing HR Operations with UZIO

### **Client Overview**



IronGate Private Security, Inc., established by Steve Turner, a seasoned law enforcement veteran, rapidly evolved from a small startup to a prominent security service provider with 50+ employees and multiple client contracts. Specializing in private security, the company prioritizes expertise, reliability, and a commitment to excellence.

# The Challenge



IronGate faced significant challenges in managing a growing workforce and complex operations due to rapid expansion. The company needed an integrated solution for payroll, time tracking, and scheduling that could adapt to their expanding needs and diverse operational demands.

#### **Selection Process**



Before settling on UZIO, Steve Turner evaluated several software options, including **Gusto and BambooHR**. He found UZIO to be a superior choice due to its affordability and scalability, making it an ideal fit for IronGate's growing needs. Steve highlighted, "UZIO seemed to be a better fit for me, the price was right especially starting out as a brand new company."

#### **UZIO's Solution**



UZIO provided a comprehensive HR platform that seamlessly integrated payroll, time tracking, and scheduling into a single system. This solution not only streamlined operations but also adapted to the company's rapid growth, efficiently managing increasing complexity.

# **Implementation and Impact**



• **Enhanced Efficiency:** The implementation of UZIO's platform reduced administrative burdens significantly, enabling better focus on core security operations.



# Implementation and Impact (Contd.)



- Customer Support: Steve praised the responsive and proactive customer service from UZIO, stating, "I couldn't tell that it didn't feel like I was being treated differently because I only had a couple [of employees]."
- **Continuous Improvement:** Continuous updates and new features added to the UZIO platform have consistently impressed and satisfied the company's evolving needs.

#### **Customer Service Excellence**

The company experienced exceptional customer service from UZIO, which played a significant role in their satisfaction and continued use of the platform. Steve Turner highlighted the responsiveness and dedication of UZIO's customer support team, which greatly enhanced their user experience. He noted the remarkable responsiveness of his account manager, stating, "I send him an email and I think I'll hear from him in the next couple of hours and I'm getting it back before I finish that thought." This level of service ensured that any issues were promptly addressed, allowing IronGate to maintain seamless operations. Such support is critical for a growing company dealing with the complexities of security services and underscores UZIO's commitment to its



## **Client Testimonial**

clients.



"The continuous upgrades and new features of the UZIO platform have been very impressive," said Steve Turner. He further appreciated the responsive support, emphasizing, "sometimes I work at two o'clock in the morning and send him something... I get it back before I finish that thought."

# Conclusion: UZIO - The new age Payroll, HRIS Platform



UZIO's payroll platform has become an indispensable tool for IronGate Private Security, Inc., supporting their expansion and complex operational needs efficiently. The platform's robust features and adaptability have ensured streamlined payroll operations, contributing significantly to the company's operational efficiency and success.

To Know More

Please scan the QR code or visit

https://www.uzio.com/schedule-a-demo/

